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Message Text

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PAGE 01 ABU DH 01317 211052Z

20
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
---------- 127155
R 211012Z JUN 75
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 3069
INFO AMEMBASSY BEIRUT
AMEMBASSY KUWAIT
AMEMBASSY TEHRAN
/AMEMBASSY WARSAW 3
C/USDOC WASHDC

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E.O. 11652: N/A
TAGS: BGEN, TC, PL
SUBJ: POLES LOW BIDDERS ON ABU DHABI PROJECT

REF: (A) ABU DHABI 1289 (NOTAL) (B) WARSAW 3834

1. OFFICIALS OF ABU DHABI DEPARTMENT WATER AND ELECTRICITY (DWE) HAVE TOLD US THAT POLISH COMPANY POLIMEX HAS MADE OUT-STANDINGLY LOW BID FOR SUPPLY AND CONSTRUCTION OF PUMPING STATION CONNECTED TO ABU DHABI RING AND PRESSURE MAINS. POLIMEX BID ABOUT 6.5 MILLION DOLLARS, ABOUT HALF COST OF NEAREST COMPETITOR.

2. AS FAR AS WE KNOW THIS IS FIRST SERIOUS EFFORT BY EASTERN EUROPEANS TO WIN CONTRACT IN UAE. IF POLES TAKE THIS PROJECT THEY WILL BE WORKING IN CONJUNCTION WITH U.S. CONSORTIUM HOWARD-HARBERT, WHO ARE CONSTRUCTING PRESSURE AND RING MAIN SYSTEM. FURTHERMORE, LOCAL AGENTS OF POLIMEX ARE ALSO HOWARD-HARBERT REPRESENTATIVES.

3. EMXUSSY WOULD APPRECIATE RECEIVING ANY INFORMATION FROM AREA POSTS ABOUT POLISH PERFORMANCE ON PROJECTS OF THIS TYPE. MOREOVER WOULD APPRECIATE ANY INFO WHICH EMBASSY WARSAW CAN PROV
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DE ON THIS PARTICULAR FIRM.

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Authority: SmithRJ
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